



Job title: Client and Sales Executive
Company: Maison de Fleurs
Location: Battersea, London
Salary: Competitive
Closing Date: Friday 30th August 2019
Contact: olivia@maisondefleurs.co.uk

Job Description

We are looking for a talented and enthusiastic individual to become a part of our sales team reporting directly to the Client and Sales Manager.

Our Client and Sales Executive will play a key role in organising projects for our clients through their efficiency, professionalism, “can do” attitude and exemplary brand knowledge.

We are looking for someone who has strong organisational skills, knowledge of the luxury sector, is self-motivated and can work calmly under pressure.

Our ideal candidate will be sociable, possess a passion for selling, be able to engage with our clients in a natural and authentic way and be able to prioritise his/her workload in a busy environment.

You will need to demonstrate a professional and friendly attitude at all times and enjoy selling and dealing with enquiries face-to-face, over the phone and email. You will be expected to represent the brand at all times and enjoy working as part of a team.

The day-to-day responsibilities will include generating new sale opportunities, assisting the management team with enquiries, quotations and invoicing, representing the company at a variety of networking events and entertaining clients.

The successful applicant will have previous sales experience in the luxury sector, a passion for selling, strong communication skills and have excellent verbal and written English. Other qualities may include previous knowledge of SAGE, flowers, dealing with B2C and B2B clients and speaking multiple languages.

Our office trades 5 days a week 9am–6pm, but will require flexibility during events outside of usual trading hours.

Please email olivia@maisondefleurs.co.uk with a copy of your CV. Only successful applicants will be responded to.